

2023 OPEN PROGRAMME



Special Discount
of 5% for Groups
of 5 or More

Website: www.impactconsultingng.com; e-Learning Portal: <https://learnflo.co.uk/Author/Index/impact-consulting/13?cour>
Office : 10 Obokun street, Off Coker road, Ilupeju, Lagos. Tel: 08033014321, 08033876456, 08023060462

	COURSES/PROGRAMMES	DAYS	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	N FEE VIRTUAL	N FEE PHYSICAL	\$ FEE VIRTUAL	
	PROFESSIONAL EFFECTIVENESS				PROFESSIONAL EFFECTIVENESS													
1	PRODUCTIVITY IMPROVEMENT SKILLS	2			14-15			7-8			8-9				109,999.00	129,500.00	\$499.00	1
2	OFFICE MANAGEMENT & ADMINISTRATION	3		16-17			9-10		13-14				7-8		109,999.00	129,500.00	\$499.00	2
3	RECORDS MANAGEMENT & ARCHIVING	3			15-17				12-14				8-10		123,999.00	149,500.00	\$699.00	3
4	DESIGN THINKING AND INNOVATION	3		IN-PLANT				IN-PLANT			IN-PLANT							4
5	PROTOCOL & TRAVEL MANAGEMENT	3		9-11				14-16			6-8				123,999.00	149,500.00	\$699.00	5
6	EFFECTIVE PRESENTATION & PUBLIC SPEAKING SKILLS	2			8-9			15-16				12-13			109,999.00	129,500.00	\$499.00	6
7	BUSINESS WRITING & COMM. SKILLS	3		8-10			10-12						15-17		123,999.00	149,500.00	\$699.00	7
8	EFFECTIVE INTERPERSONAL SKILLS	3			8-10				12-14			11-13			123,999.00	149,500.00	\$699.00	8
9	COMMERCIAL AWARENESS FOR TECHNICAL PEOPLE	3				5-6					14-15				109,999.00	129,500.00	\$499.00	9
10	IMPROVING PERSONAL EFFECTIVENESS	2		16-17			11-12			9-10			16-17		109,999.00	129,500.00	\$499.00	10
11	TEAM BUILDING FOR HIGH PERFORMANCE	2			15-16			8-9			6-7				109,999.00	129,500.00	\$499.00	11
12	CREATIVE PROBLEM SOLVING & DECISION MAKING	3				4-6			5-7			11-13			109,999.00	129,500.00	\$499.00	12
13	TIME & PRIORITY MANAGEMENT	2			22-23		17-18			9-11		6-7			109,999.00	129,500.00	\$499.00	13
14	EMOTIONAL INTELLIGENCE AT WORK	2				4-5				9-10			9-10		109,999.00	129,500.00	\$499.00	14
15	SHARPENING NEGOTIATION SKILLS	2		8-9			16-17				14-15				109,999.00	129,500.00	\$499.00	15
	SALES & MARKETING EFFECTIVENESS				SALES & MARKETING EFFECTIVENESS													
16	FUNDAMENTAL SELLING SKILLS	3		15-17			17-19			16-18			15-17		123,999.00	149,500.00	\$699.00	16
17	EFFECTIVE BUSINESS TO BUSINESS MARKETING	3			15-17						6-8				123,999.00	149,500.00	\$699.00	17
18	PROFESSIONAL SELLING SKILLS	3			8-10			21-23				11-13			123,999.00	149,500.00	\$699.00	18
19	SELLING TO MAJOR ACCOUNTS	3					17-19						8-10		123,999.00	149,500.00	\$699.00	19
20	SELLING IN TOUGH TIMES	2				20-21		8-9			13-14				109,999.00	129,500.00	\$499.00	20
21	RETAIL SELLING & MERCHANDISING	2			8-9				6-7						109,999.00	129,500.00	\$499.00	21
22	ADVANCED SELLING SKILLS	3				19-21				9-11			6-8		123,999.00	149,500.00	\$699.00	22
23	KEY ACCOUNT MANAGEMENT	3		15-17				14-16			6-8				109,999.00	129,500.00	\$499.00	23
24	FIELD SALES MANAGEMENT	3			15-17				12-14				8-10		123,999.00	149,500.00	\$699.00	24
25	STRATEGIES FOR FINDING & WINNING NEW BUS.	3		8-10			10-12			16-18					109,999.00	129,500.00	\$499.00	25
26	E - SELLING SKILLS	2		8-9							14-15				109,999.00	129,500.00	\$499.00	26
27	MARKETING & RELATIONSHIP MANAGEMENT	3				11-13			5-7			11-13			123,999.00	149,500.00	\$699.00	27
	LOGISTICS & SUPPLY CHAIN MANAGEMENT				LOGISTICS & SUPPLY CHAIN MANAGEMENT													
28	BID AND TENDER MANAGEMENT	2			9-10			7-8			14-15				109,999.00	129,500.00	\$499.00	28
29	LOGISTICS & SUPPLY CHAIN MANAGEMENT	3		8-10		12-14			5-7			18-20			123,999.00	149,500.00	\$699.00	29
30	INVENTORY MANAGEMENT & STOCK CONTROL COURSE	3		15-17			17-19			16-18			15-17		123,999.00	149,500.00	\$699.00	30

31	CONTRACT & PROCUREMENT MANAGEMENT	3		15-17		19-21				9-11			8-10		123,999.00	149,500.00	\$699.00	31
32	FLEET MANAGEMENT	3			8-10						6-8				123,999.00	149,500.00	\$699.00	32
33	DISTRIBUTION & LOGISTICS MANAGEMENT	3					10-12					11-13			123,999.00	149,500.00	\$699.00	33
34	WAREHOUSE OPERATIONS PLANNING & MANAGEMENT	3			15-17				12-14				15-17		123,999.00	149,500.00	\$699.00	34
35	NEGOTIATION SKILLS FOR PROCUREMENT OFFICERS	2			15-16				13-14						109,999.00	129,500.00	\$499.00	35
	MANAGEMENT & LEADERSHIP		SALES & MARKETING EFFECTIVENESS															
36	MANAGING PEOPLE FOR RESULT	3		15-17			17-19				6-8				123,999.00	149,500.00	\$699.00	36
37	LEADING TEAMS	2			9-10		10-11			17-18					109,999.00	129,500.00	\$499.00	37
38	MANAGEMENT & BUSINESS SKILLS FOR ADMIN OFFICERS	3		15-17			18-19		5-7			18-20			123,999.00	149,500.00	\$699.00	38
39	PROFITABLE BRANCH MANAGEMENT	3		IN-PLANT				IN-PLANT			IN-PLANT							39
40	ACHIEVING ADMINISTRATIVE EXCELLENCE	3			8-10			7-9					8-10		123,999.00	149,500.00	\$699.00	40
41	SUPERVISORY SKILLS DEVELOPMENT	3		8-10				14-16		16-18			15-17		123,999.00	149,500.00	\$699.00	41
42	LEADERSHIP DEVELOPMENT PROGRAMME	3				19-20					7-8			6-7	109,999.00	129,500.00	\$499.00	42
44	EFFECTIVE DELEGATION & MOTIVATION	2					18-19			10-11					109,999.00	129,500.00	\$499.00	44
45	ADVANCED SUPERVISORY SKILLS	3				12-13			5-7				16-17		109,999.00	129,500.00	\$499.00	45
46	MANAGEMENT SKILLS DEVELOPMENT	3			8-10			7-9				4-6			123,999.00	149,500.00	\$699.00	46
47	IMPROVING MANAGERIAL EFFECTIVENESS	3				11-13			5-7			11-13			123,999.00	149,500.00	\$699.00	47
	HUMAN RESOURCES MANAGEMENT		HUMAN RESOURCES MANAGEMENT															
48	FUNDAMENTALS OF HR MANAGEMENT	3		8-9			10-12				13-15				123,999.00	149,500.00	\$699.00	48
49	PERFORMANCE MANAGEMENT WORKSHOP	2		IN-PLANT				IN-PLANT			IN-PLANT				109,999.00	129,500.00	\$499.00	49
50	RECRUITMENT & SELECTION BEST PRACTICES	2				13-14			13-14			12-13			109,999.00	129,500.00	\$499.00	50
51	HR METRICS AND ANALYTICS	2			8-9			8-9					9-10		109,999.00	129,500.00	\$499.00	51
52	TRAINING MGT. & FACILITATION SKILLS	3			8-10		12-Nov			16-18					123,999.00	149,500.00	\$699.00	52
53	ADVANCED HUMAN RESOURCES	2				13-14			5-6					6-7	109,999.00	129,500.00	\$499.00	53
54	EMPLOYMENT & CONTRACT LAW	2		8-9						16-17		5-6			109,999.00	129,500.00	\$499.00	54
55	MANAGING CONFLICTS IN THE WORKPLACE	2				20-21			6-7						109,999.00	129,500.00	\$499.00	55
56	CONTEMPORARY LABOUR & INDUSTRIAL RELATIONS PRACTICE	3			15-17			21-23			13-15				123,999.00	149,500.00	\$699.00	56
	QUALITY , SERVICE EXCELLENCE & SAFETY		QUALITY , SERVICE EXCELLENCE & SAFETY															
57	QUALITY IMPROVEMENT & MANAGEMENT	3		15-17			17-19			9-11			15-17		123,999.00	149,500.00	\$699.00	57
	PRODUCTION PLANNING AND CONTROL	3			14-16				5-7			4-6			123,999.00	149,500.00	\$699.00	
58	WORKPLACE HEALTH, SAFETY & ENVIRONMENT	4		14-17			16-19						14-17		149,500.00	160,500.00	\$699.00	58
	EFFECTIVE CUSTOMER SERVICE	2				4-5			5-6			5-6			109,999.00	129,500.00	\$499.00	
59	FRONT OFFICE & CUSTOMER RELATIONS	2			16-17			15-16					15-16		123,999.00	129,500.00	\$499.00	59
60	CUSTOMER EXPERIENCE MANAGEMENT	3				19-21		14-16			6-8				123,999.00	149,500.00	\$699.00	60
61	HANDLING CUSTOMER COMPLAINTS	2		16-17			17-18		13-14						109,999.00	129,500.00	\$499.00	61
	PROJECT & FACILITIES MANAGEMENT SUCCESS		PROJECT AND FACILITIES MANAGEMENT															
64	EFFECTIVE PROJECT MANAGEMENT	3		8-10			17-19			16-18					123,999.00	149,500.00	\$699.00	64
65	PROJECT COST AND RISK MANAGEMENT	2		IN-PLANT				IN-PLANT			IN-PLANT							65
66	PROJECT LEADERSHP COURSE	2				19-20					13-14				109,999.00	129,500.00	\$499.00	66
67	PROJECT MONITORING AND CONTROL	2			10-11				13-14			19-20			109,999.00	129,500.00	\$499.00	67
68	FACILITIES MANAGEMENT	3		8-10		19-21					13-15				123,999.00	149,500.00	\$699.00	68

69	STAKEHOLDERS RELATIONSHIP MANAGEMENT	2		15-16				7-8			11-12			109,999.00	129,500.00	\$499.00	69
	HEALTHCARE WORKFORCE EFFECTIVENESS		HEALTHCARE WORKFORCE EFFECTIVENESS														
70	CUSTOMER SERVICE FOR HEALTHCARE PROFESSIONALS	3		8-10			7-9			6-8				-	149,500.00	\$699.00	70
71	EMOTIONAL INTELLIGENCE FOR HEALTHCARE WORKERS	3			4-5			5-7			4-6			-	149,500.00	\$699.00	71
72	INFECTION CONTROL AND PREVENTION TRAINING	3				10-12				6-8				-	149,500.00	\$699.00	72
73	SUPERVISORY SKILLS TRAINING FOR HEALTHCARE OFFICERS	4		7-10			16-19			12-15				-	160,500.00	\$799.00	73
74	BEHAVIOURAL COMPETENCIES FOR HEALTHCARE OFFICERS	3			14-16			14-16		6-8				-	149,500.00	\$699.00	74
75	PRODUCTIVITY IMPROVEMENT SKILLS FOR HEALTHCARE WORKERS	3			11-13			12-14						-	149,500.00	\$699.00	75
76	HEALTHCARE RISK MANAGEMENT COURSE	4		7-10					8-11		10-13			-	160,500.00	\$799.00	76
	FINANCE & ACCOUNTS EFFECTIVENESS		FINANCE & ACCOUNTS														
77	FINANCE FOR NON FINANCE MANAGERS	3			15-17			14-16			11-13			123,999.00	149,500.00	\$699.00	77
78	FINANCIAL ANALYSIS & MODELLING	3				12-14			5-7			18-20		123,999.00	149,500.00	\$699.00	78
79	ACCOUNTING & BOOK-KEEPING	3		8-10			10-12			7-9				123,999.00	149,500.00	\$699.00	79
80	EFFECTIVE BUDGET & COST CONTROL	2			15-16			21-22			14-15			109,999.00	129,500.00	\$499.00	80
81	FIXED ASSETS MANAGEMENT	2				12-13				17-18			16-17	109,999.00	129,500.00	\$499.00	81
82	CREDIT CONTROL & DEBT RECOVERY	2		16-17			17-19						15-16	109,999.00	129,500.00	\$499.00	82
	STRATEGY & BUSINESS PERFORMANCE		STRATEGY & BUSINESS PERFORMANCE														
83	MANAGEMENT RETREAT			IN-PLANT				IN-PLANT			IN-PLANT						83
84	SALES PERFORMANCE CONFERENCE																84
85	STRATEGIC PLANNING & IMPLEMENTATION			IN-PLANT				IN-PLANT			IN-PLANT						85
86	EFFECTIVE CHANGE MANAGEMENT																86
87	HOW TO PREPARE A BUSINESS PLAN			IN-PLANT				IN-PLANT			IN-PLANT						87
		DAYS	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	VIRTUAL	PHYSICAL	VIRTUAL