

# LEADERSHIP PROGRAMME

# DEVELOPMENT

For executives and supervisors to achieve results they must influence people and find ways to inspire, involve and empower them. The ability to provide strong leadership is a critical skill for today's supervisors. And team leaders.

In this course, participants will learn the core skills necessary to handle one-on-one situations in a manner that will elicit self-motivation, cooperation and improved performance from subordinates. Participants will become leader-managers.

## Learning Objectives

Participants will:

- Learn what it takes to be an effective leader
- Understand the difference between leadership and management and effectively combine them to achieve results
- Know how to use different leadership styles in different situations
- Know how to inspire and motivate people
- Recognize and utilize the different qualities of individuals within teams.

## Learning Contents

- Defining leadership
- Leadership skills assessment
- Leadership attributes including the ability to inspire followership

- Leadership styles
- Efficiency / Effectiveness matrix
- Driving operational efficiency
- Clarifying role, responsibilities and accountabilities
- Leading and managing business units
- What successful leaders do
- Communication as a leadership tool
- How to handle difficult conversations
- Inclusiveness and openness
- Developing leadership flexibility
- Motivating the team
- Empowering employees to exceed expectations
- 12 principles of effective listening
- Keeping your team up and energized for high performance

#### **Fee:**

<b>Physical</b>	<b>Virtual (local)</b>	<b>Virtual (International)</b>
<b>₦ 250,000.00</b>	<b>₦ 209,900.00</b>	<b>\$ 165.00</b>

Discounts off regular fees for open programmes: 3-5 nominations – 5%

Programme also available as in-plant      Fee: Negotiable

**Who Should Attend?** Managers, supervisors, team leaders, and professional and technical staff.

April 8 – 10,

September 9 – 11,

December 2 – 4, 2026.

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