

# IMPROVING EFFECTIVENESS

# MANAGERIAL

This course will give your managers an opportunity to experience management simulations and role-model the specific behaviours that will enable them to perform at their very best. They will move from being a boss to a coach who gets results. It will help them to conquer obstacles that can make or break a career in management.

## Learning Objective

Participants will:

- Increase your confidence and gain better buy-in from your team
- Create a high-performance team with shared goals
- Motivate your people and help to connect work with a purpose and meaning
- Gain practical tools to deal with conflicts and challenging employees
- Quickly adapt and change your behaviour to better drive productivity
- Acquire the behaviours and competencies of a transformational coach
- Get feedback and answers to your challenges through simulations

## Learning Contents

- The Manager as a Learning Leader
- The Manager's Style
- Creating a High-Performance Team
- The Manager as a Developer of People
- The Transformational Coach
- Style and Motivation
- Managing Conflict

- Influencing
- Empathy communication / EI
- Negotiation
- Management communication
- Tactfulness
- Mindfulness
- Decision making
- Coaching and mentoring
- Business Accrument
- Strategic thinking

**Fee:**

₦ 199,500.00	₦ 165,000.00	□ 165.00
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Discounts off regular fees for open Programme: 3 -5 nominations 5%

Programme also available as in-plant. Fee: Negotiable

**Who Should Attend?**

Experienced managers with three to five years of management experience who are interested in enhancing their managerial effectiveness.

**Date:**

April 17 – 19,

July 9 – 11,

October 9 – 11, 2024.

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- 10, Obokun Street, Off Coker Road, Ilupeju, Lagos.
- Tel.: +2348023060462,+2348033876456,+2348033014321
- [info@impactconsultingng.com](mailto:info@impactconsultingng.com)