

IMPROVING EFFECTIVENESS

MANAGERIAL

This course will give your managers an opportunity to experience management simulations and role-model the specific behaviours that will enable them to perform at their very best. They will move from being a boss to a coach who gets results. It will help them to conquer obstacles that can make or break a career in management.

Learning Objective

Participants will:

- Increase your confidence and gain better buy-in from your team
- Create a high-performance team with shared goals
- Motivate your people and help to connect work with a purpose and meaning
- Gain practical tools to deal with conflicts and challenging employees
- Quickly adapt and change your behaviour to better drive productivity
- Acquire the behaviours and competencies of a transformational coach
- Get feedback and answers to your challenges through simulations

Learning Contents

- The Manager as a Learning Leader
- The Manager's Style
- Creating a High-Performance Team
- The Manager as a Developer of People
- The Transformational Coach
- Style and Motivation
- Managing Conflict

- Influencing
- Empathy communication / EI
- Negotiation
- Management communication
- Tactfulness
- Mindfulness
- Decision making
- Coaching and mentoring
- Business Accrument
- Strategic thinking

Fee:

Physical	Virtual (local)	Virtual (International)
₦ 250,000.00	₦ 209,900.00	\$ 165.00

Discounts off regular fees for open Programme: 3 -5 nominations 5%

Programme also available as in-plant. Fee: Negotiable

Who Should Attend?

Experienced managers with three to five years of management experience who are interested in enhancing their managerial effectiveness.

Date:

April 15 – 17,

July 8 – 10,

October 14 – 16, 2026.

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